

Job Description (JD)

Company Name	Markolines Traffic Controls Limited	Location	HO
Name of Employee		Employee Code	
Designation	Deputy CFO	Date of Joining	
Department	Finance	Immediate Reporting	Director Finance
Functional Reporting	MD/ Director Finance	Remarks (if any)	

Job Description (JD)

The role of VP- Finance & Fund Raising is to Create financial plans as defined by the management. oversee financing strategies, analysis, forecasting and budget management. Direct all aspects of accounting operations such as receivables, payables, payroll and financial reporting.

A. Fund Raising

1. Spearheaded the fund-raising efforts, good relationship with global/domestic Private Equity funds/Banks
2. Leading the fund-raising initiative of the Company to ensure clear visibility of funds/credit limit for ensuring the AUM growth and Cash Flows.
3. Representing company to Institutional Investors, PE firms, Mutual Funds, Banks, FI, FII, Rating Agencies, Debenture Trustees, Registrars, Brokers/intermediaries to ensure that the adequate credit limits are available which has in turn led to development of extensive relationships
4. Nurtured and developed extensive relationship with Senior Bank Officials, Mutual Funds Managers/CIOs, FI, FII and major local and international Investment Banks.

B. Investor relations:

1. Liaison with Private Equity Investors / stakeholders FI's PSU & Pvt. Sector Banks who have invested Equity fund and Debt Fund in the Companies.
2. Providing periodic financial information in the formats agreed with them at agreed intervals after review with CMD/Directors
3. Liaison with banks / lenders / investors and assist companies find solutions.
4. Attending investor meetings along with CMD/Directors

C. Finance & Accounts

1. Responsible for the overall Finance and Accounts function of Markolines group
2. Reporting directly to the MD/Director Finance and as an integral part of the executive team. With the company's objective focused on long term success, the key challenge will be to ensure the business runs effectively and efficiently.
3. Ensure that company's financial systems & processes are robust, compliant and support current operation & future growth.

4. Management of all aspects of all corporate finance matters, cash management, debt syndication, compliance. Should be well-versed in all aspects of financial management ranging from simple accounting to broad investment and banking operations
5. Develop and build Finance team through proper training & succession planning.
6. To participate & contribute within the Strategic Management team in forward planning including business planning, policy setting, financial forecast & Strategic decision making.
7. Be the business partner for all stakeholders to grow the business and company.
8. Manage the accounting, investor relations, tax and treasury departments
9. Preparation of long-term Growth plan and Investment proposal for the business, Mergers & Acquisitions.
10. Responsible for the analysis of financial information to provide business support, making recommendations, maximize use of fund and ensuring overall operational efficiencies.
11. Responsible for Budgeting, Forecasting & cost control
12. Should be in a position to manage a team of key Project Finance Professionals and drive domestic/ international fund raising for the upcoming and existing company Projects.
13. Must have hands on experience in Financial Modelling, preparing and presenting business and financial projections to lenders at highest levels, negotiating financing terms, driving the team under for making applications, sanctions and due diligence of loans with Industries
14. Should have strong networking with domestic lenders Including PSO Banks and DFIs and should be capable of dealing with them at highest level
15. Good knowledge of ECB and FEMA regulations
16. Should have good networking with key lenders in Infrastructure Business in India.
17. Exposure to domestic / International Equity raising preferred

D. Skills

1. The candidate must have large fund-raising Exposure from both International domestic lenders preferably in Infrastructure and Renewable Energy sector
2. Excellent communication and interpersonal skills. Should be able to clearly and concisely with all levels of the organization Including Senior Management
3. Good understanding of business & financial orientation at Strategic level
4. Strong networking capabilities with both International domestic lenders at highest level

5. Must be detail oriented and able to multitask, meet deadlines, and adjust to changing priorities
6. Will support MD/ Director Finance in driving fund raising for the company's fast-Growing needs

E. Qualification: B.com, MBA (Finance) from a premium institute

F. Experience: Around 15 to 20 years in the relevant field